

Matt Gozdecki

External Annuity Wholesaler
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Matt Gozdecki understands annuities from every angle and puts that perspective to work for the financial professionals he partners with across California and Hawaii. As an External Annuity Wholesaler at Crump Life Insurance Services, he supports financial professionals across National Accounts and the Independent Distribution Channel by providing case design support, identifying growth opportunities, and delivering education that helps drive better client outcomes. Matt's approach is collaborative and practical, combining experience in complex case design with a strategic perspective to help financial professionals grow their practices.

Matt brings more than 21 years of industry experience to this role, including a decade in annuity distribution at a major insurance company. Most recently, he served as President of Annuity Sales for an independent marketing organization, where he led distribution strategy and acted as lead consultant on product opportunities. Prior to that, as Director of Sales Training for a national independent broker-dealer, he developed programs in practice management, professional development, and business growth — translating his sales experience into practical tools financial professionals could quickly apply.

Matt earned a Bachelor of Science degree in finance and economics from California State University, Los Angeles, and holds FINRA Series 7, 26, and 63 registrations, along with life and health insurance licenses. He resides in Brea, California, with his wife, Jessica, their two daughters, Morgan and Kennedy, and their beloved pets. Outside of work, Matt enjoys weightlifting, experimenting with new barbecue recipes, reading mysteries, and cheering on his daughters' softball teams.

About Crump Life Insurance Services

Crump Life Insurance Services is a leading third-party distributor and service provider of insurance and retirement products. Crump supports the distribution of life insurance, annuities, long-term care, linked benefits, disability, and health products with the industry's premier sales and back-office support and technology services, marketing under the following brands: Crump, Hanleigh, Truist Life Insurance Services, and Tellus.

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